



**कोचिन पत्तन प्राधिकरण
Cochin Port Authority**

MARINE DEPARTMENT

COCHIN-682009, KERALA, INDIA

Tele 0484-2666417, 2582500

Email: dc@cochinport.gov.in

EOI No: MD/Pilot Boat Hiring/2025

Date 10.01.2025

**INVITATION OF EXPRESSION OF INTEREST (EOI)
FOR**

"The supply ,Manning , Operation & Maintenance of one Pilot launch registered under RSV Type 4 regulation of MS Act with Steel/FRP Hull on hire basis to Cochin Port " for a period of seven years .

(This notice is issued only to elicit an Expression of Interest from Parties interested in the Project and does not constitute any binding commitment from Cochin Port Authority to proceed with the Project or invite any or all the Parties in the subsequent bidding process)

EOI TIMELINES

Sl.No	Particulars	Date
1	Publication of EOI	10.01.2025
2	Last date and Time for Submission of EOI	24.01.2025, 1430 hrs.
3	Date & Time of opening of EOI	24.01.2025, 1500 hrs.

SCOPE OF WORK FOR HIRING OF PILOT LAUNCH
(RSV type 4 regulation of MS Act)

1. The contractor's scope include supply, manning, operation and maintenance of one number Pilot Launch with steel hull, as per the broad specification given at para 2, on hire to Cochin Port. The Contractor will be responsible for keeping the Pilot Launch in sea-worthy conditions at all times and maintain the class. For the above, all the operational costs including stores, spares, lubricants, wages of staff, provident fund, victualling, dry docking and repairs, survey etc., shall be to the account of the contractor. During the contract period, Cochin Port will provide berthing facilities, shore power supply when the Launch is berthed at the Wet Basin, fresh water and fuel on Port account.
2. Broad Specification of the Launch
 - 2.1 The vessel should be capable of carrying out pilotage operations under all weather conditions in Cochin port waters which extends upto about 12 nautical miles from coast.
 - 2.2 The broad specification given is only intended to cover the principal requirements and is not to be taken as complete in details. Any fittings or accessories which may not be specifically mentioned in the specification but which are usual or necessary are to be provided by the contractor without extra charge. The Launch should be complete in all respect as per Port's requirements and to be commissioned to the entire satisfaction of the Engineer-in-charge for this work or his authorized officers.
 - i. **LOA:** 15 to 25 Meters approximately.
 - ii. **Beam:** 4 to 5 Meters approximately.
 - iii. **Depth:** Not less than 2 Meters, should have a freeboard of not less than 1.5m
 - iv. **Draft:** Not more than 1.5 Meters (fully loaded condition)
 - v. **Speed:** Minimum 12Knots in calm sea condition.
 - vi. **Complement:** Maximum 10 Persons (including 5 Pilots and manning crew).
 - vii. **Engines:** 2 no's Marine Diesel engines with matching hydraulic gearbox and twin screw.
 - viii. **Construction:** Steel hull with ship building quality with international colour coding of Red hull and white FRP/Aluminum superstructure with 'PILOT' painted on the superstructure. The fendering should be adequate to meet the standard shipping requirements. There should be adequate deck space for pilots to board and disembark ships.
 - ix. **Design:** Hull design should be of an approved Pilot boat design or a design in use for Pilot boat.
 - x. **Classification:** Built and maintained under IRS or any IACS member
 - xi. **Registration:** RSV type 4 regulation of MS Act
 - xii. **Equipment:** AIS Type A in wheel house with display repeater in pilot cabin, GPS, VHF – 2 no (1 No. in wheel house and 1 No. in pilot cabin) , Compass, LSA including Life Raft & FFA as per rules & one branded marine searchlight.

- xiii. **Age:** Not more than 10 years as on date.
 - xiv. **Pilot Accommodation:** Air conditioned, in a separate cabin on deck level, with seating for at least 5 Pilots with view in the forward direction, toilet with wash basin, adequate ventilation and a folding table with lighting arrangements AIS display repeater and VHF (Fixed) .
 - xv. **Endurance:** Fuel tank capacity minimum for 12 hours continuous operations at full speed.
3. The mobilization and the de-mobilization of the Launch and the crew are on the account of the contractor.
 4. The Launch shall be primarily used for transportation of Pilots between Cochin Harbour and Pilotage point located about 9 Nautical miles from the Harbour entrance. The Launch shall be available for operation round the clock (24 hours a day) and throughout the contract period. The Launch may be occasionally deployed for the services required by CoPA including but not limited to:
 - (a) Towing of other small crafts;
 - (b) Salvage operations on emergency situations;
 - (c) Any other operation as conventionally performed by Harbour crafts.
 5. Contractors to provide: Except as otherwise stated in this tender or as may be agreed from time to time, Contractors shall provide and/or pay for all requirements, cost or expenses relating to the Launch, their Master and crew which, without prejudice to the generality shall include but not limiting to :
 - i. Dry docking, repairs and all expenses associated therewith.
 - ii. Provisions, wages (as per minimum wages act) etc., shipping and discharging fees and all other expenses of the Master, Officers and crew including their insurance.
 - iii. Deck, cabin and engine room stores.
 - iv. All necessary lubricants.
 - v. Adequate no. of Mooring ropes.
 - vi. P&I covering wreck removal & various risks and H&M insurance of the Launch.
 - vii. All customs or import duties arising in connection with any of the foregoing transactions.
 - viii. All taxes duties and levies including but not limited to the taxes, duties and levies imposed on the income of the Contractor, its employees or any levies etc, on any purchase made by the Contractor, and/or any penalties imposed by any authorities from time to time.
 - ix. Necessary intrinsically safe cables, plugs etc. as the case may be for drawing shore power shall also be supplied by the Contractor.
 6. On the date of commencement of the service, the Launch shall have completed all the necessary surveys and be in possession of all valid certificates.
 7. COPA will not be responsible for any damage suffered by the Launch due to failure of machinery or errors of the Master and crew or any reason whatsoever.
 8. Master of the Launch and all workmen shall comply with all lawful instructions from the Deputy Conservator or the Officer duly authorized by him.

9. The security of the Launch and the crew will be the responsibility of the Contractor.
10. The Contractor shall nominate a responsible person, who should be available at Cochin for dealing with the Employer on various matters relating to the contract.
11. Maximum fuel consumption (HSD) in litres per hour for at least 12 knots speed (For both Main engines & auxiliaries together) for the contract period of 7 years to be quoted in the Tender. For evaluation purpose on financial implication to Port , hire charges and fuel consumption for six running hours per day will be taken into account as per the fuel rate on the date of submission of Tender - for entire 7 years .
12. The Contractor will be allowed a downtime of 15 days in each contractual year for upkeep of the Launch. The full one-year's downtime will be credited at the beginning of each contractual year. However, in order to lay up the Launch for carrying out any maintenance work or repairs or surveys etc. by availing the permissible down time, the Contractor must take prior permission in writing from the Deputy Conservator. During laying up of Launch by availing down time available at the credit of the Contractor, with prior permission of Employer, hire rates will be paid. The balance down time available at the end of the contractual year will not be carried forward to the next contractual year. Even if un-availed down time is remaining at the credit of the Contractor, if the vessel become unavailable for Employers use without taking prior permission of Employer, penalty will be applicable in all such cases of unavailability
13. The Contractor shall plan the layup of Launch for dry-docking / Major repairs/ statutory surveys, in such a way that the Launch must be available for Employer's use during SW monsoon season i.e. May to September.
14. The Contractor shall deliver the offered Launch, in sea worthy and efficient condition and should be in possession of all necessary valid certificates. Delivery time for New construction - **within 45 days from the date of issuance of Letter of Acceptance (LOA) by the Employer**

The EOI may be sent by email or by post to the following address as shown in the table below.

Office of the Deputy Conservator

Cochin Port Authority,

Willingdon Island

Cochin – 682 009.

Phone: 91 -484 -2666417, 2582500 /2582502 /2582511 , e-mail: dc@cochinport.gov.in

INFORMATION & INSTRUCTION TO APPLICANTS

1. GENERAL:

1.1 Letter of Interest and forms 'A', 'B' & 'C' seeking information/documents are given in Section-1

1.2 All information called for in the Forms A, B & C shall be furnished against the relevant columns.

1.3 The applicant may furnish any additional information, which is deemed necessary to establish capability to successfully complete the envisaged project.

1.4 The EOI document in the prescribed form duly completed and signed shall be submitted in hard copy (sealed cover). The sealed cover superscripted "Expression of Interest for **"The supply ,Manning , Operation & Maintenance of one Pilot launch registered under RSV Type 4 regulation of MS Act with Steel/FRP Hull on hire basis to Cochin Port"**" shall be delivered to "The Deputy Conservator, Cochin Port Authority, Willingdon Island, Kochi – 682009" on or before 14.30 hrs on 24.01.2025. Documents submitted in connection with EOI will be the property of Cochin Port Authority.

1.5 For further details, please contact Email: dc@cochinport.gov.in

2. PARTICULARS:

The Scope of Work is indicative / subject to change and may be considered only as primary information to assist the applicant to prepare his Proposal.

3. INFORMATION TO BE GIVEN IN THE REQUIRED FORMATS:

Applicant should furnish the following:

A) ORGANISATION INFORMATION (Form-A)

Applicant is required to submit the comprehensive information in respect of his organization in the Form – 'A' attached.

B) LIST OF Contracts Undertaken (Form-B)

Applicant is required to submit the list of similar contracts successfully completed/ongoing during the last seven years in Form 'B'.

C) SUGGESTIONS (Form-C)

The Firms are requested to submit their proposals/views/suggestions in Form –C that can be considered by COPA for finalizing the Scope of Work of Time Charter, Specification of Barges, General Conditions of Contract for inviting tenders later. Additional sheets can be used.

4. LETTER OF INTENT

The applicant should submit the Letter of Intent (Section 1) attached with the 'EOI' document.

5. DISCLAIMER

The information in this document has been prepared to assist the applicants in preparing the non-binding EOI and it is clarified that

- It does not constitute an invitation to offer or an offer in relation to the transaction.
- This document does not constitute any contract or agreement of any kind whatsoever.

- This document does not purport to contain all the information that interested firms and their advisors would desire or require in reaching decisions as to the transaction. Interested applicant should form their own view as to what information is relevant to such decisions and make their own independent investigations in relation to any additional information.
 - Neither the information in this document nor any other written or oral information in relation to the transaction is intended to form the basis of or the inducement for any investment activity or any decision to enter into any contract.
 - Neither Cochin Port Authority nor their employees or advisors shall be liable to any interested party or any Entity under law including the law of contract, tort, the principles of restitution or unjust enrichment or otherwise for any loss, expenses or damage which may arise, or be incurred, or suffered, in connection with this document, or any matter that may be deemed to form part of this document, or any other information supplied by or on behalf of Cochin Port Authority or their employees or advisors or otherwise arising in any way from the selection process ahead.
 - It shall not be assumed that there shall be no deviation or change in any of the herein mentioned information. While this document has been prepared in good faith, neither Cochin Port Authority nor any of their respective officers or employees or advisors or agents make any representation or warranty or shall have any responsibility or liability whatsoever in respect of any statements or omissions here from.
- 6.** After assessing the response to this EOI from the Applicants, further process for defining the tender will be initiated by CoPA.

SECTION-1
LETTER OF INTENT
(To be typed in Firm's Letterhead)

To
The Deputy Conservator,
Cochin Port Authority
Willingdon Island
Kochi – 682009
Phone: 0484 – 2666417

Sir,

Sub: Submission of Expression of Interest (EOI) for **“The supply ,Manning , Operation & Maintenance of one Pilot launch registered under RSV Type 4 regulation of MS Act with Steel/FRP Hull on hire basis to Cochin Port”**

Having examined the details given in Eoi Notice and Eoi document No. dated for the above project, I/we hereby submit our Expression of Interest and the relevant information.

1. I/We hereby certify that all the statements made and information supplied in the enclosed forms 'A', 'B' & 'C' and accompanying statements are true and correct.
2. I/We have furnished all information and details necessary for EOI and have no further pertinent information to supply.
3. I/We also authorize Cochin Port Authority or their authorized representatives to approach individuals, employers and firms to verify our competence and general reputation.
4. I/We submit the following certificates/documents in support of our suitability, technical knowhow and capability for successfully undertaking **“The supply, Manning, Operation & Maintenance of one Pilot launch registered under RSV Type 4 regulation of MS Act with Steel/FRP Hull on hire basis to Cochin Port”**

(i)..... (Copy enclosed)
(ii)..... (Copy enclosed)

Signature(s) of Applicant(s)

Enclosures
Seal of applicant
Date of submission

FORM – ‘A’
Details of Applicant

1	Name & Address of the applicant with Telephone No./ email	
2	a) Year of Establishment b) Date of commencement of operations	
3	Legal status of the applicant (attach copies of original document defining the legal status) a) Proprietorship firm b) Partnership firm c) limited company or Corporation/ Joint venture/ Consortia d) Others (Please specify)	
4	Names of Directors/Key Officials involved in this project with designation and contact information.	
5	Applicant’s annual turnover in the last three financial years.	2021-22: 2022-23: 2023-24:
6	Brief write up about Applicants business during last three financial years	
7	Any other information considered necessary but not included above	
8	Technical details of the pilot boat readily available with the firm (Owned / Hired)	

Signature
Designation

FORM – 'B'

Details of similar time charter contracts operated by Applicant in the last Seven years

Title of the Contract	
Role and Responsibility of the applicant in the Contract	
Location	
Description of work	
Total contract Period	
Commencement date	
Completion Date	
Total Contract Value	
Any other information considered necessary but not included above	

Signature
Designation

FORM – 'C'

Suggestions and views of Applicant

1	Broad Specification of the Boat	
2	Time frame required to commence the operation	
3	Approximate investment	
4	Assistance required from Cochin Port Authority	
5	Suggestions or views (Please attach additional sheet, if required)	

Applicant may add any other detail considered to be important